

FULWOOD OVERSEAS: HOW WE WORK



NAEA
National Association of
Estate Agents

Fulwood Overseas promotes and sells property in Spain on the Costa Blanca, Costa Cálida and Costa de Almería. We will shortly be launching a service on the Spanish Algarve. In Portugal we offer property for sale along the Algarve. We have offices and experienced staff in location who are available to tour a client to view a wide range of property which includes country villas, front line beach, off-plan and established resales.

Our membership of the National Association of Estate Agents (Overseas), ensures that we adhere to the correct and proper procedures that protects you, the client. We will recommend the use of an independent lawyer and will provide an accurate and honest representation of property available in the different locations we cover. Furthermore, we employ salaried staff, who will not unduly pressure you and who do not depend on commissions for their income.

VIEWING VISITS

We offer **planned** viewing of **relevant** property. Fulwood Overseas works together with a client in establishing a portfolio of relevant property (budget, location, type etc) before they join us on a viewing visit. Typically a client is offered 3 nights **free accommodation** of a good standard, with the option of return airport transfers included and with a planned itinerary that is set at the client's pace and requested intensity. Flights for two traveling adults are included in our viewing trip charges:

SPAIN: £89pp. PORTUGAL: £89pp.

LEGAL PROTECTION



www.pannone.com

We recognize that purchasing a property in Spain or Portugal is a major step and that you will want to be sure that you are protected. We recommend you use UK-based law firm PANNONE. This affords you the security of using an accessible, experienced law firm that will ensure that all the required documentation is in place and that your purchase is safe and legal.

AFTER SALES

Fulwood Overseas operates within a group of retail travel, tour operator, property management and rental companies. Should rental yield on an overseas investment be of interest, then Fulwood Overseas is better placed than most to offer the relevant services. Similarly if a client requires after-sales assistance with furnishing, air-conditioning and local services, then we **will** be there to help.

ARRANGING YOUR VIEWING VISIT

In conclusion, if we have not already spoken, We look forward to discussing your requirements with you and planning your viewing visit. We can offer flights from all UK airports into Almería, Murcia and Alicante in Spain, and into Faro for Portugal viewing tours.

Please indicate if you would like us to contact you by phone and if so please provide a number and suggest a time. If you provide a postal address and telephone number we can send you a CD and hard copy brochures re many of the projects and properties we feature as well images of the localities and resorts.

Best Regards
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